



**Graham Winter**

**Practice Leader – Client Solutions**

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Graham Winter is an Australian Psychologist/ Management Consultant with a unique blend of experience working with top national and international leaders and teams in business and elite sport across the Asia Pacific and in other global markets.

**SERVICE AREAS**

- Leadership and team development
- Design of high performance frameworks
- Organisational design
- Breakthrough partnering

**QUALIFICATIONS**

- Bachelor of Arts (Psych), Post-Graduate Diploma Applied Psychology, University of Adelaide, Registered Psychologist

**PROFESSIONAL DEVELOPMENT**

- Various professional conferences and professional development activities within Australian Psychological Society and general corporate sector
- GENOS emotional intelligence profile – 2005
- Team Management Profile accreditation – 1990

**PUBLICATIONS**

- The Man Who Cured The Performance Review (Jossey Bass 2009)
- Think One Team (Jossey Bass 2008)
- High Performance Leadership (Wiley 2003)
- The Business Athlete (MacMillan 1993)

**EXPERIENCE**

- Six years as exclusive designer and developer of High Performance Leadership Programs for PwC Consulting in the Asia Pacific
- Three-times Chief Psychologist for the Australian Olympic Team (including Sydney 2000)

- Director of Think One Team International
- Author of the best seller *Think One Team* (Wiley 2008), the international book *High Performance Leadership* (Wiley 2003), and the recently published *The Man Who Cured The Performance Review* (Wiley 2009)
- Designer and facilitator coach in leadership and organisation development assignments for clients including ASC, Newmont Mining, Fletcher Building (NZ), Bendigo and Adelaide Bank, SKILLED, Carl Zeiss Vision, Savings and Loans, Singapore Pools, Department of Transport Victoria, Defence Security Agency, Singapore Prime Minister's Dept. and Travelex
- Designer of the Think One Team™ process [www.thinkoneteam.com](http://www.thinkoneteam.com)

**RECENT ASSIGNMENTS**

- University of Adelaide
- Australian National University
- City of Marion
- Department of Premier and Cabinet - SA
- State Services Commission - Victoria
- Department of Transport – Victoria
- Rio Tinto
- Kalgoorlie Consolidated Gold Mines
- Newmont Mining
- ASC (formerly Australian Submarine Corporation)
- Carl Zeiss Vision
- Bendigo and Adelaide Bank Group
- Department of Primary Industries & Resources SA
- Department of Planning and Local Government
- Members Equity Bank
- Prime Minister's Office (Singapore)

**AFFILIATIONS**

- Registered Psychologist
- Full Member Australian Psychological Society